

Nourishing Global Communities

2021 Annual Report

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Overview

The Herbalife Nutrition Foundation (HNF) was created in 1994 by Herbalife Nutrition Founder Mark Hughes to provide children with access to good nutrition. Millions of children around the world have been helped thanks to the generosity of our donors.

We believe everyone should have access to good nutrition. There are still more than 820 million undernourished people around the world, so we know more needs to be done, and we know we can help. HNF also regularly supports relief efforts in response to catastrophic natural disasters around the world.

Letter From the Executive Director

Dear HNF Friends and Supporters,

2021 has been quite a year! Once again, our Casa Herbalife Nutrition program partners had the monumental task of providing healthy food, nutrition education and essential services to those who needed it most.

As we emerge from the pandemic, it's a new world with new challenges. Many people are struggling. Hunger, food insecurity and malnutrition are still prevalent in too many communities.

That makes HNF's work even more important as we strive to reach more of those children and families in need through our program.

Thanks to the support of our generous donors and friends, we're able to continue serving communities in need. In 2021, we supported 167 orphanages, hospitals, schools and organizations in 59 countries. We donated \$4.75 million in grants to help over 216,000 people receive more than 9 million meals.

While this is quite an accomplishment, we know our work isn't done. With the help of our partners and donors, we plan to reach even more people. We will work tirelessly to make a positive impact, honor Mark's legacy and nourish the potential to end world hunger. In fact, we won't stop until we do.

So, from the bottom of our hearts, thank you for being part of this journey with us. Whether it's in person, through community groups or by simply giving what you can afford, your contributions make a difference around the world.

We're eternally grateful for your support.

Jenny Perez

Executive Director
Herbalife Nutrition Foundation

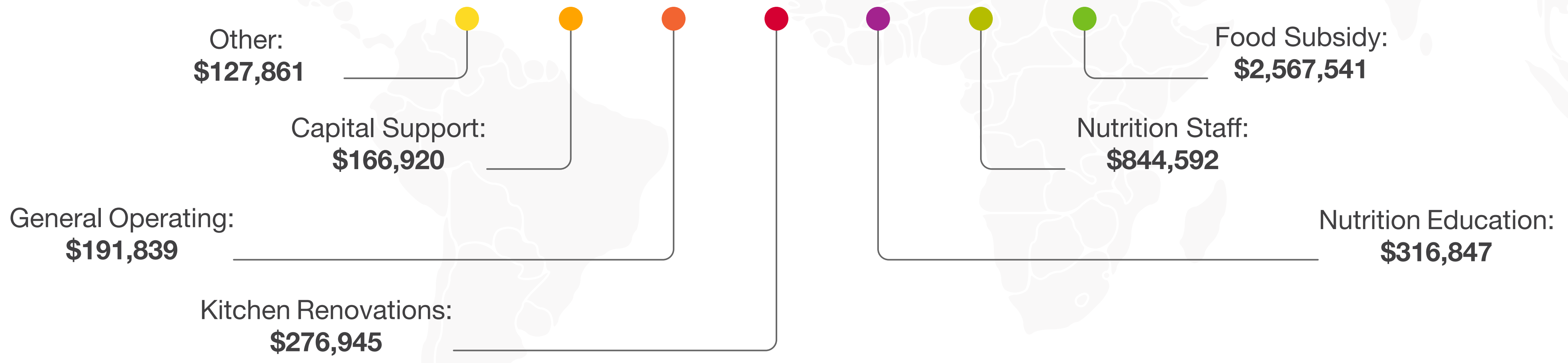
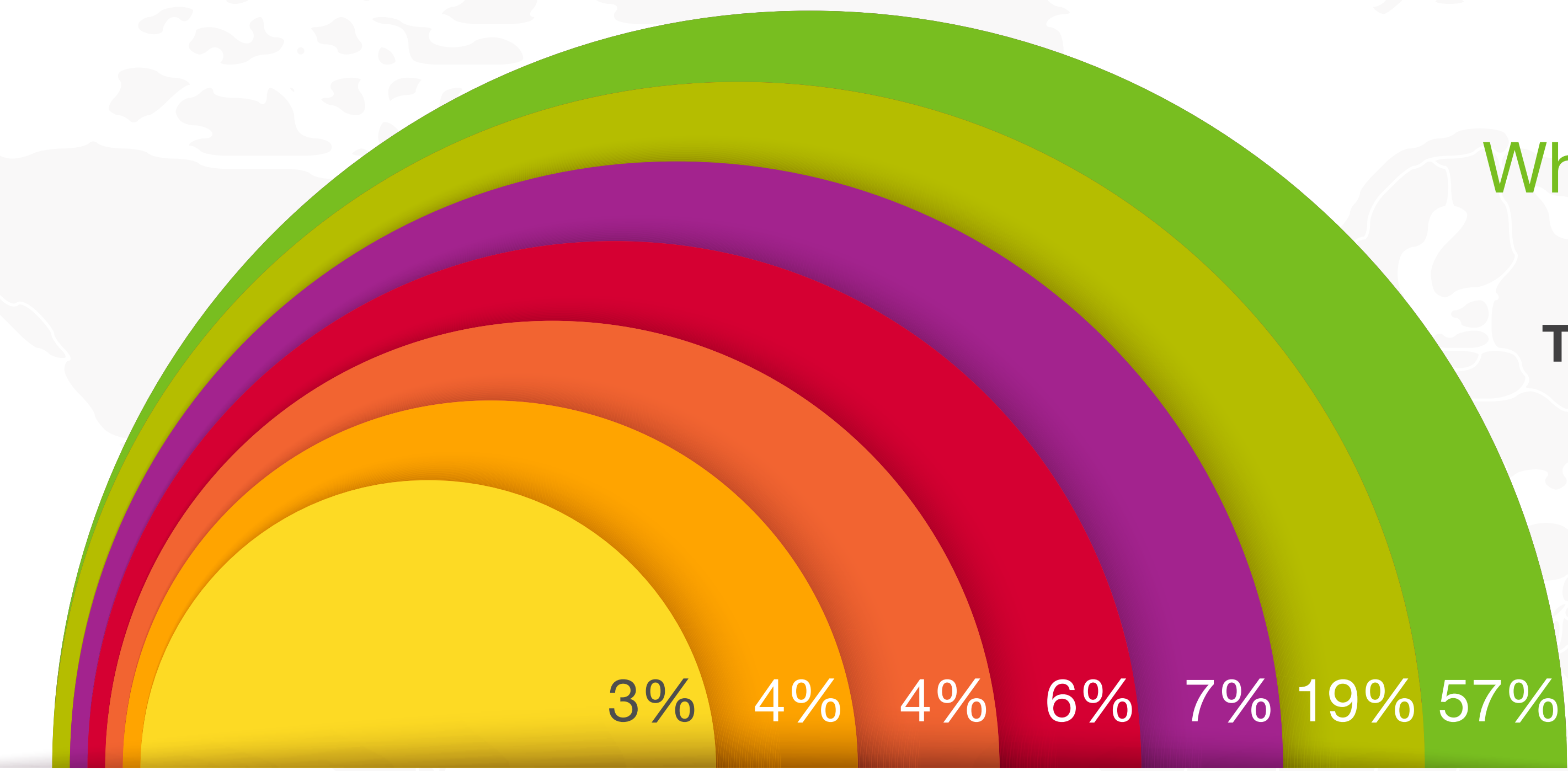


“We are, very simply, people helping people.”

Mark Hughes (1956-2000)
Herbalife Nutrition Founder and First Distributor

Where Your Money Goes Globally

Types of support provided through our Casa Herbalife Nutrition program



Where Your Money Goes Globally

Children Served in 2021

Economically Challenged	86%
Developmentally Disabled	8%
Physically Challenged	5%
Disaster Affected	1%

Age Groups of Children Served in 2021

Infants (0-5)	19%
Children (6-12)	42%
Teenagers (13-19)	34%
Young Adults (20-25)	5%

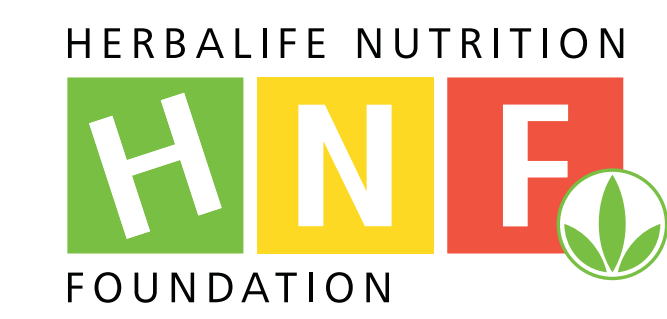




Type of Organization %

After-school Center	12%
Alliance/Equal Rights Organization	1%
Community Center	22%
Community Improvement Organization	8%
Elementary/Secondary School	7%
Homeless Shelter	3%
Hospice	2%
Hospital	4%
Orphanage	38%
Preschool	2%
Women's Shelter	1%
Grand Total	100%

TOTAL NUMBER OF ORGANIZATIONS 167

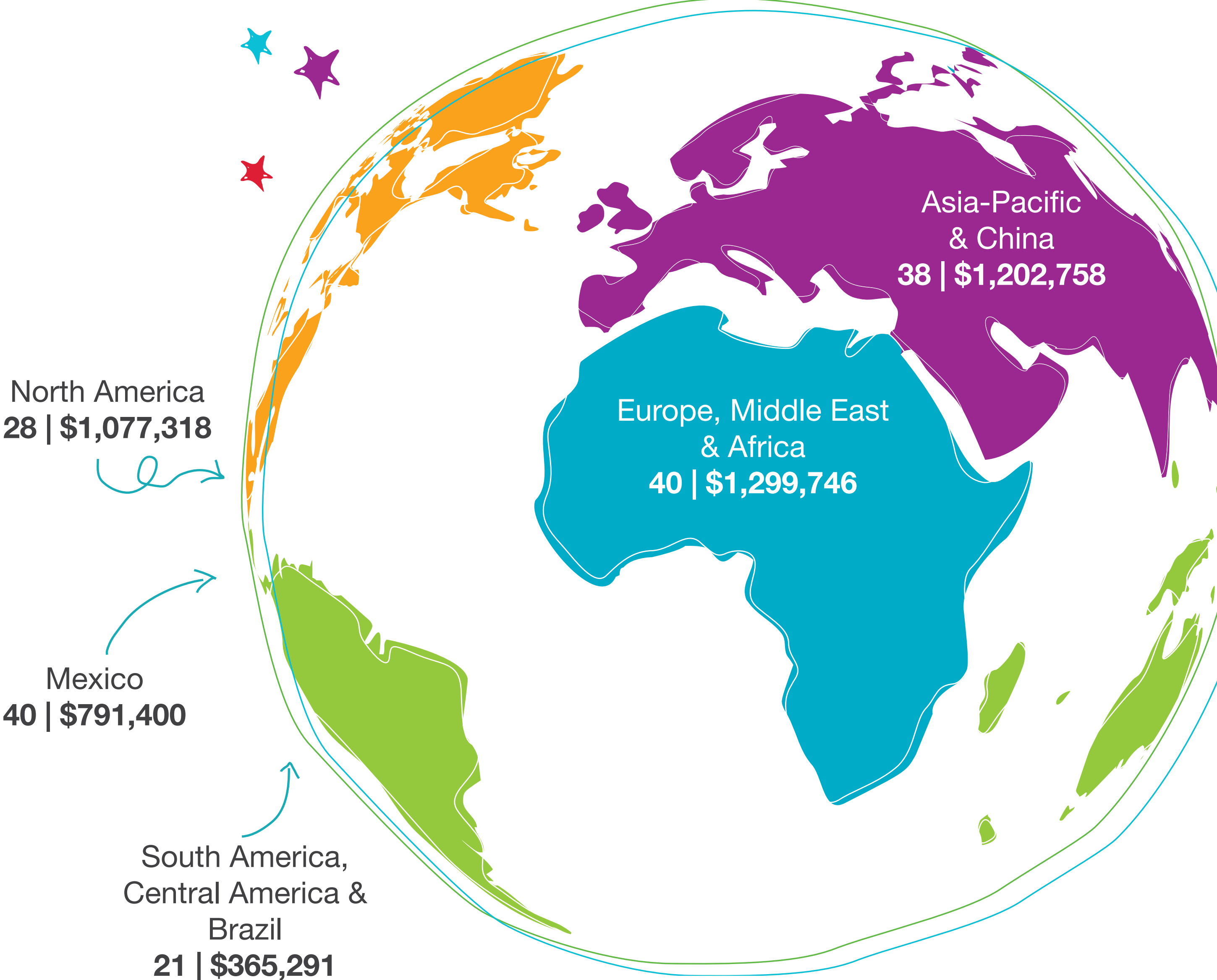


Together, We Are Building It Better

The Casa Herbalife Nutrition program partners with charitable organizations by funding grants for healthy meals, professional nutrition staff and education. All funds raised in 2020 support programs in 2021.

2021 Grants	\$4,736,512
Disaster Relief	\$20,706
Children Served Through the Casa Herbalife Nutrition program in 2021	216,226

Number of Casa Herbalife Nutrition program partners and grants around the world



2022 Humanitarian Winner

Since 2007, HNF has awarded global and regional humanitarian awards to Herbalife Nutrition Independent Distributors who exemplify our foundation's mission to improve the lives of children and communities around the world.

Nominations were received from around the world and were evaluated based on the nominee's philanthropic activity, community leadership, volunteerism, and advocacy. Join us in honoring the 15th annual Global Humanitarian!

Peter Dahl – Global Humanitarian and Europe, Middle East & Africa Regional Humanitarian

Peter Dahl has dedicated his time and energy to improving the lives of children and communities in Sweden. He is a prime example of true leadership and was the driving force in establishing the Swedish Association of City Missions, a Casa Herbalife Nutrition program partner in the region. With his help, this Swedish Casa has been included in national events, which has led to increased fundraising.

Peter is a generous and consistent donor and often contributes some of his Herbalife Nutrition recognition gifts as prizes for raffles*. While raising money is essential, Peter believes giving your time is the most valuable contribution we can all make. Many of his peers and members of his organization have followed his leadership by engaging with his local Casa Herbalife Nutrition program in Sweden.

Peter was inspired to help others by his grandmother, who often relied on the kindness of local organizations. Today, Peter is making a difference by supporting many of the same organizations his grandmother once received aid from. His commitment to following Mark Hughes' vision of helping others in need is the perfect reflection of HNF's mission.

*Atypical achievements shown from this Top 1% Herbalife Nutrition independent distributor came from hard work, skill and dedication. Most people work part-time and typically earn \$190 in a month in their 1st year, before expenses. For more, see [Herbalife.com/SAGC](https://www.herbalife.com/SAGC).



“I’m very happy to be a part of Herbalife Nutrition because it has enabled me to give back.”

Peter Dahl, 2022 HNF Global Humanitarian and Europe, Middle East & Africa Regional Humanitarian

2021 Humanitarian Winners

HNF also commends the generous and selfless efforts of the 2021 Regional Humanitarian winners from around the world:



Hoang Trong Hai

Asia-Pacific Regional Humanitarian



Mauricio Mier Nava & Alma Isabel Luna Esparza

Mexico Regional Humanitarians



Sue Farrington

North America Regional Humanitarian



Manuel Estrada & Guiliana Gutiérrez

South & Central America Regional Humanitarians

Profit & Loss

Financial Report 2021

Total Liabilities & Net Assets

2020 \$19,505,409

2021 \$22,311,249

Statement of Activities

	2020	2021
OPERATING ACTIVITIES	HNF & HNF BRAZIL	HNF & HNF BRAZIL
SUPPORT AND REVENUE		
Contributions	\$9,596,935	\$6,882,739
Special events, net	\$445,148	\$361,048
In-kind contributions	\$1,359,896	\$1,369,823
TOTAL CONTRIBUTIONS	\$11,401,979	\$8,613,610
REVENUE		
Interest	\$207,633	\$251,982
Total public support and revenue	\$11,609,612	\$8,865,592
Releases of restrictions	\$1,941,086	\$430,565
TOTAL SUPPORT AND REVENUE AFTER RECLASSIFICATIONS	\$13,550,698	\$9,296,157
EXPENSES		
Program services	\$6,507,773	\$6,540,610
Supporting services		
Management and general	\$335,301	\$312,422
Fundraising	\$378,078	\$347,058
TOTAL EXPENSES	\$7,221,152	\$7,200,090
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS	\$6,329,546	\$2,096,067
WITH DONOR RESTRICTIONS		
Contributions	\$1,605,479	\$471,708
Special events, net	\$142,296	\$30,583
Releases of restrictions	\$1,941,086	\$430,565
INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS	\$193,311	\$71,726
CHANGE IN NET ASSETS FROM OPERATIONS	\$6,136,235	\$2,167,793
Nonoperating activities (investment return, net)	\$530,397	\$296,982
TOTAL NONOPERATING ACTIVITIES	\$530,397	\$296,982
CHANGE IN NET ASSETS	\$6,666,632	\$2,464,775
NET ASSETS AT BEGINNING OF YEAR	\$12,494,928	\$19,161,560
NET ASSETS AT END OF YEAR	\$19,161,560	\$21,626,335
TOTAL LIABILITIES AND NET ASSETS	\$19,505,409	\$22,311,249

Top Donors

Asia-Pacific

Arlene Balangue
Bach Dang Tien & Cao Nguyet Hang
Evy Rahaju
Hank Chang & Angel Yang
Jinnapat & Surachate Wonglaw
Jung Sook Ko & Bong Ok Lee
Ling Lam
Lisa Yeung
Queenie Leung
Yenny Mailoa S.E. & Sugeng Budi Sutanto

Mexico

Carmen Gutiérrez & Francisco Aguilar
Laura & Jorge Vázquez
Linda Quiroz & Juan Carlos Rubalcava
Margarita Cervantes Arcos
Marisol Cisneros Barba
Martha Solís García
Odilón Caballero Morales & Rosalina Núñez Martínez
Ramiro Ibarra Martínez
Raquel Cortés Jaimes & Abraham Benítez
Ricardo B. Domínguez Ocañas & Rosario Moreno Salas

South & Central America and Brazil

Alex Quintero Pella
Camilo & Luci Vela
Edgar Romero Salinas
Eduardo Cuéllar & Sylvia Anzola
Fernando "Nani" & Judith Rancel
Guillermo Luna
Miguel Zambrano & Nidia Guarnizo
Verónica Hein & André La Faye
Vinicio Cevallos & Fanny Merino
Yelitza Lanzilli & Eduardo Guzmán

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Bart Kauwenberghs
Carol Lorenz
Daniel Nachmias
David Bevan & Jane Clark
HJ Sadikyah
Leon & Irina Waisbein
Martyn & Karen Farmer
Peter Dahl
Surenkhoro Dugarjav & Nyamaa Mend

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American Conference Services Inc.
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Kelsey & Alex Macomber
Leslie Stanford & Don Bailey
Mary E. Holloway
Paymi & Johan
Susan Farrington



Donors Over \$500

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