



# Nutrition for a Brighter Future

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2020 Annual Report

# Overview

The Herbalife Nutrition Foundation (HNF) was created in 1994 by Herbalife Nutrition Founder Mark Hughes, to provide children with access to good nutrition. Millions of children around the world have been helped thanks to the generosity of our donors.

We believe everyone should have access to good nutrition, and with more than 820 million undernourished people around the world, we know more needs to be done and we know we can help. In addition, HNF regularly supports relief efforts in response to catastrophic natural disasters around the world.



# Letter from the Executive Director

Dear HNF Friends and Supporters,

In 2020, our Casa Herbalife Nutrition partners had the monumental task of ensuring they could continue to provide services to those who needed it most, all while dealing with unanswered questions and challenges that seemed to keep piling up every day due to a global pandemic. Some were forced to go virtual, others put together emergency food drives, and a few also personally delivered essentials to children and families in need. It was a great example of how people around the world can come together for a greater cause.

Thanks to the support of our generous donors and friends, over \$4.15 million was granted to 168 organizations in 58 countries around the world. We were able to help over 220,000 children receive over 9 million meals, despite the challenges of a global pandemic. More than half of our grants went to direct food support, making it very clear that daily meals continue to be the greatest basic needs. In addition to our flagship Casa Herbalife Nutrition program, we were also able to direct over \$240,000 to COVID-related relief.

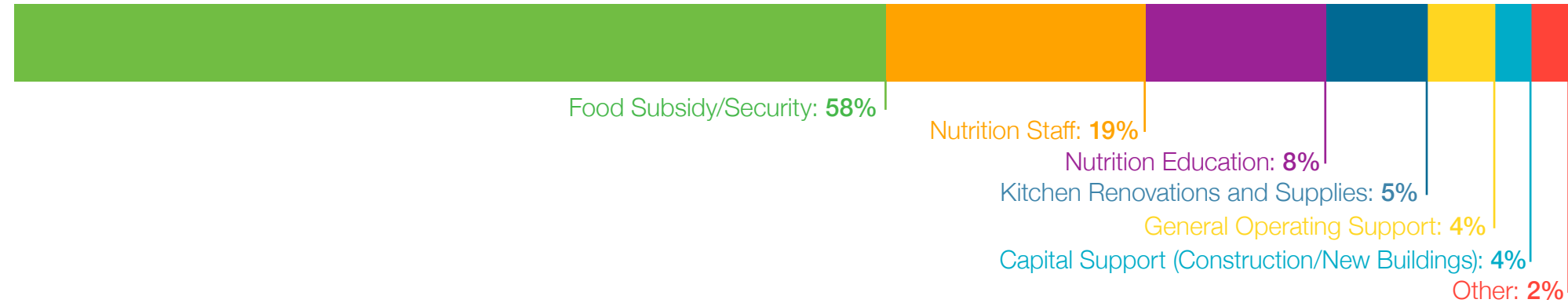
There are still a lot of unknowns, but one can rest assured knowing that our collective friends and family will continue to show up for our Casa Herbalife Nutrition partners—to lend a helping hand, whether it's in person, through a community group, or by simply giving what they can. Because coming together is only the beginning and HNF's mission to help children and families around the world will continue until we end world hunger.

Jenny Perez  
Executive Director  
Herbalife Nutrition Foundation



# Where the Money Goes

## Casa Herbalife Nutrition Supports:

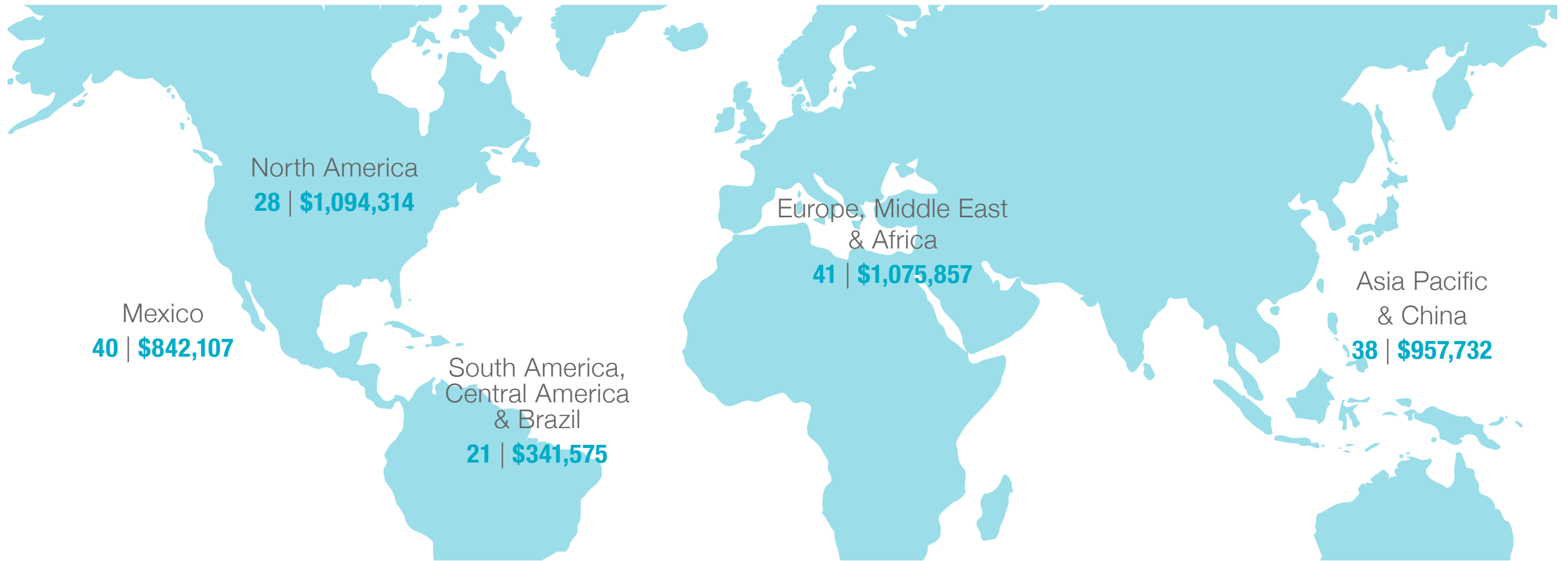


Children Served in 2020	Total
Economically Challenged	83%
Developmentally Disabled	11%
Physically Challenged	5%
Disaster Affected	2%

Age Groups of Children Served in 2020	Total
Infants (0-5)	20%
Children (6-13)	46%
Teenagers (14-18)	28%
Young Adults (18-25)	4%

Type of Organization	Count	%
After-School Center	21	13%
Alliance/Equal Rights Organization	1	1%
Community Center	36	21%
Community Improvement Organization	13	8%
Elementary/Secondary School	14	8%
Homeless Shelter	5	3%
Hospice	5	3%
Hospital	7	4%
Orphanage	62	37%
Preschool	4	2%
Women's Shelter	1	1%
<b>GRAND TOTAL</b>	<b>168</b>	<b>100%</b>





## TOGETHER WE ARE BUILDING IT BETTER

**Number of Casa Herbalife Nutrition partners and grants around the world**



HNF The Casa Herbalife Nutrition program partners with charitable organizations by funding grants for healthy meals, professional nutrition staff and education. All funds raised in 2019 support programs in 2020.

<b>2020 Grants</b>	<b>\$4,311,585</b>
<b>Disaster Relief</b>	<b>\$166,695</b>
<b>Children Served Through Casa Herbalife Nutrition in 2020</b>	<b>220,717</b>

# 2020 Humanitarian Winner

Since 2007, the Herbalife Nutrition Foundation has awarded global and regional humanitarian awards to Herbalife Nutrition Independent Distributors who exemplify our foundation's mission. Nominations were received from around the world and were evaluated based on the nominees' philanthropic activity, community leadership, volunteerism, and advocacy.

For the 2020 Humanitarian Award Global Award, HNF recognizes **Mary Holloway** for devoting her time and energy to helping those in need. She is a champion for her local Casa, the Wilkinson Center in Dallas, both by volunteering and bringing countless others together to share their time and talents with those who need it most. Working closely with the Casa's coordinator, she supports recruiting volunteers for their annual events, and thanks to her efforts, their luncheons, shoe drives and backpack drive have been a great success.

This past year, which was a very difficult year for so many, she purchased, assembled, and helped deliver 700 gift bags for the children of the Wilkinson Center. She wanted to ensure their holiday experience wasn't any different, despite the many challenges. She goes above and beyond, inspiring others by demonstrating the importance of giving back through her commitment to community. She leads with her heart, and because of that, has made an impact on the lives of so many around the world.

HNF also commends the altruistic efforts of the 2020 Regional Humanitarian winners from around the world:

**Emily Gwebu** – Europe, Middle East & Africa Regional Humanitarian

**Ysbelia Hernández & Edgar Balbás** – South & Central America Regional Humanitarians

**Angélica Cruz Garcia** – Mexico Regional Humanitarian

**Chen Ming-Chieh & Yang Mo-Li** – Asia Pacific Regional Humanitarians



# Profit & Loss

## FINANCIAL REPORT 2020

### TOTAL LIABILITIES & NET ASSETS

2018	\$14,124,883
2019	\$12,977,471
2020	\$19,505,409

## Statement of Activities

	2019	2020
OPERATING ACTIVITIES	HNF & HNF BRAZIL	HNF & HNF BRAZIL
SUPPORT AND REVENUE		
Contributions	2,019,355	9,596,935
Special events, net	472,503	445,148
In-Kind contributions	1,231,680	1,359,896
<b>TOTAL CONTRIBUTIONS</b>	<b>3,723,538</b>	<b>11,401,979</b>
REVENUE		
Interest	311,896	207,633
Total Public Support and Revenue	4,035,434	11,609,612
Releases of restrictions	2,260,425	1,941,086
<b>TOTAL SUPPORT AND REVENUE AFTER RECLASSIFICATIONS</b>	<b>6,295,859</b>	<b>13,550,698</b>
EXPENSES		
Program services	7,344,472	6,507,773
Supporting services		
Management and general	358,339	335,301
Fundraising	479,797	378,078
<b>TOTAL EXPENSES</b>	<b>8,182,608</b>	<b>7,221,152</b>
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS	(1,886,749)	6,329,546
WITH DONOR RESTRICTIONS		
Contributions	1,342,568	1,605,479
Special events, net	819,061	142,296
Releases of restrictions	(2,260,425)	(1,941,086)
INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS	(98,796)	(193,311)
<b>CHANGE IN NET ASSETS FROM OPERATIONS</b>	<b>(1,985,545)</b>	<b>6,136,235</b>
Nonoperating Activities (Investment return, net)	458,412	530,397
<b>TOTAL NONOPERATING ACTIVITIES</b>	<b>458,412</b>	<b>530,397</b>
<b>CHANGE IN NET ASSETS</b>	<b>(1,527,133)</b>	<b>6,666,632</b>
NET ASSETS AT BEGINNING OF YEAR	14,022,061	12,494,928
NET ASSETS AT END OF YEAR	12,494,928	19,161,560
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>12,977,471</b>	<b>19,505,409</b>

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